

The Corporation of the Town of Perth

Budget for the Year Ending  
December 31, 2024



PERTH

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## **The Corporation of the Town of Perth Overview of Proposed 2024 Budget**

Further to the requirements of the Municipal Act Section, 2001, S.O. 2001, c.25, Section 290, the Town of Perth is required to have a budget approved “including estimates of all sums required during the year for the purposes of the municipality”.

The proposed Budget only includes Provincial Government operating and capital grants which have already been announced, primarily Ontario Municipal Partnership Fund (OMPF) and Ontario Community Infrastructure Fund (OCIF).

The Budget is divided into five parts:

- The budget proposed for normal operations;
- The budget proposed for One-time Operating Projects;
- The budget required for proposed capital expenditures and supporting funding;
- Proposed transactions in the Reserve Accounts;
- The budget proposed for the BIA.

The Budget is supported by projections of financial position and cash flows.

If the proposed Budget ran for the full year, the Operating Contribution from normal operations would be \$2,997,851. The net cost of One-time Operating Projects is \$298,000. The net cost of capital expenditures would be \$8,034,395. Although the net costs of projects carried forward from 2022 to 2024 are not approved by Council until after the completion of the 2022 year-end audit, for completeness the estimated net cost of \$1,724,664 is included in the calculations of Reserves and the Statement of Financial Position. The Capital Reserve is projected to decline to \$2.4 million by December 2024 and the Water & Sewer Reserve will decline to \$4.7 million.

Based on non-climate adjusted projected capital expenditures between 2024 and 2028 and the replacement of the road segments contained in the Asset Management Plan, reserve amounts are expected to continue to decline. Continuing rate increases for property taxes and water and sewer at least equal to increases in inflation will be required to maintain positive balances in reserves assuming no change in service levels.

## **SUMMARIZED RECOMMENDATIONS**

### **Recommendation #1**

**Council approve a 2024 Operating Levy of \$9,224,232 (increase in the tax rate of 4.0% and 0.0% related to growth).**

### **Recommendation # 2**

**Council approve an increase of 6% in Water and Sewer rates.**

### **Recommendation #3**

**Council approve the 2024 Operating Budget (as presented on page 8).**

### **Recommendation #4**

**Council approve the 2024 One-Time Operating Expenditure Budget (as presented on page 9).**

### **Recommendation #5**

**Council approve the 2024 Capital Expenditure Budget with associated funding (as presented on page 10).**

### **Recommendation #6**

**Council approve the proposed 2024 Reserve transactions (as presented on page 11).**

### **Recommendation #7**

**Council approve 2024 BIA levy of \$117,600 (5% increase).**

### **Recommendation #8**

**Council approve the 2024 BIA General Operations Budget (as presented on page 20).**

## ASSUMPTIONS

A number of assumptions must be made in the preparation of any budget. The most significant assumptions for 2024 Proposed Budget are listed below.

### Property Assessments and Taxes

The market values of properties in Town used for tax assessments are not projected to increase in 2024 as MPAC has not yet commenced assessing changes in those values.

The projected Operating Property Tax Levy is \$9.2 million representing an increase of 4.0%, split as 4.0% for rate inflation and 0.0% for properties added in 2023.

Projected Water and Sewer revenues include a rate increase of 6%. The average annual impact of this increase for a household in Perth would be \$48.

The total annual impact of the rate changes for property tax and water and sewer are as follows:

MPAC Assessed Home Value	<u>\$100,000</u>	<u>\$200,000</u>	<u>\$300,000</u>	<u>\$400,000</u>
Impact of net 4% Property Tax Increase	36	73	109	145
Impact of 6% Water & Sewer Increase (avg)	48	48	48	48
Total Increase in 2024	<u>\$ 84</u>	<u>\$ 121</u>	<u>\$ 157</u>	<u>\$ 193</u>

### Revenues

Other significant non-property tax revenue budgets are as follows:

- Operating Grant Revenue projected to be \$1.9 million including \$1.5 million from the Ontario Municipal Partnership Fund (OMPF);
- Investment Income is based on 5% interest rates and projected bank balances. Total projected investment income is \$700K, an increase of \$22K from the 2023 Budget;
- Parking and Recreation Facility revenues are generally budgeted assuming only inflationary increases plus \$100K for increased service levels at the pool.

## **Expenditures**

Significant expenditure budgets are as follows:

- Salaries reflect the current Collective Agreement, the conversion of part-time positions to 3 new FT positions plus \$100K for increased service levels at the pool;
- Employee Benefits reflect the changes in the salary accounts and a provision for inflation and Employee Benefit Plan impacts;
- Policing costs are based on estimates received from the Ontario Provincial Police;
- Equipment and building amortization is based on historical data;
- Interest expense on Long-Term Debt reflects the impact of outstanding debt;
- Proposed Grants to Others are as listed on the accompanying schedule;
- One-time Operating Projects are as listed on the accompanying schedule;
- All other expenses assume a consistent level of service delivery as in 2023 plus the impacts of inflation less identified efficiencies.

## **Reserves**

Projected reserves include a \$7,059K decrease per the attached schedule.

## **Strategic Alignment of Proposed 2024 Budget**

The directions of the proposed Strategic Plan have been used as guidance for proposed expenditures.

## **Capital Budget / Asset Management Plan**

The Capital Budget has been informed by the Asset Management Plan (AMP) as approved by Council. All expenditures identified in the AMP for 2024 are accommodated in the Proposed Budget.

The AMP does not include any changes which may be required due to climate change adaptation.

## **Risk Management**

There are areas of risk in the Proposed Budget which include the following:

<b>Risk</b>	<b>Probability/Impact</b>
Material change in total property assessment	Low/Medium
Material change in total population	Low/Low
Material change in Industrial activity	Low/Medium
Material change in Provincial Operating Grants	Low/Medium
Capital cost for catastrophic property loss	Low/High
Loss of Miscellaneous Grants	Low/Low
Change in value of cost sharing arrangements	Medium/Medium
Breakage of existing capital assets	Medium/Medium
Climate Change Impacts	Medium/High
Material Change in Interest Rates	Medium/Medium

## **Risk Mitigation**

The proposed operating budget includes a General \$100K Contingency Account.

The proposed operating budget includes a \$35K Contingency Account specific to Water and Sewer operations.

The proposed capital budget includes a \$100K contingency for unanticipated repairs or breakages.

The Emergency Reserve has a balance of \$750K which can be accessed during a declared emergency.

**Corporation of the Town of Perth  
Summary of 2024 Operating Budget**

Description	2024 Amount	2023 Amount	Change
Property Taxes	9,224,232	8,901,486	322,746
Capital Levy	-	-	-
Undistributed	1,751,900	1,842,150	(90,250)
Governance	(516,332)	(451,873)	(64,459)
Corporate Management - Admin	(230,369)	(216,954)	(13,415)
Corporate Management - Finance	(603,288)	(531,592)	(71,696)
Corporate Management - Emergency Plan	(1,800)	(1,800)	-
Technology	(376,000)	(359,000)	(17,000)
Proceeds of Crime/Mental Health Grant	-	-	-
Fire	(732,062)	(654,914)	(77,149)
Police	(1,548,087)	(1,452,024)	(96,063)
Animal	(19,970)	(19,970)	-
Building Inspection	(0)	0	(0)
Provincial Offences	85,000	85,000	(0)
Roadways	(771,941)	(664,281)	(107,660)
Winter Control	(254,000)	(174,000)	(80,000)
Parking	(125,158)	(108,967)	(16,191)
Street Lighting	(105,115)	(94,750)	(10,365)
Sanitary Sewers	755,615	807,697	(52,082)
Storm	(44,000)	(44,000)	-
Waterworks	626,764	552,068	74,696
Waste Collection	(234,140)	(220,000)	(14,140)
Waste Disposal	(409,482)	(389,800)	(19,682)
Recycling	(219,900)	(109,000)	(110,900)
Composting	(33,500)	(33,500)	-
Waste Diversion	-	(27,500)	27,500
Environmental Services Administration	(288,241)	(277,881)	(10,360)
Fleet	(479,983)	(473,540)	(6,443)
Parks - Last Duel	(16,388)	(10,772)	(5,616)
Parks - Stewart	(93,648)	(86,797)	(6,850)
Parks - All Other	(127,608)	(60,091)	(67,516)
BIA Beautification	(41,704)	(36,876)	(4,828)
Grants to Others	(591,648)	(559,379)	(32,269)
Recreation - Community Centre	(20,547)	(14,647)	(5,900)
Recreation - Conlon Farm	(54,176)	(63,585)	9,409
Recreation - Indoor Pool	(155,364)	(125,948)	(29,416)
Recreation - Crystal Palace	(15,896)	(12,221)	(3,674)
Triathlon	-	-	-
Heritage Management	(5,200)	(5,200)	-
Museum	(219,149)	(191,462)	(27,687)
Economic Development and Tourism	(193,697)	(182,551)	(11,145)
Recreation - Administration	(329,465)	(332,220)	2,755
Property Management	(321,577)	(276,452)	(45,125)
Planning and Zoning	(266,226)	(315,730)	49,504
<b>Total</b>	<b>2,997,851</b>	<b>3,609,123</b>	<b>(611,272)</b>



**Corporation of the Town of Perth  
2024 One-time Operating Expenditures**

<b>Description</b>	<b>Amount</b>
Ontario Land Tribunal	120,000
Tourism Events - ie - Night Market	20,000
Addnl Labour for Events	15,000
Town Hall Painting	25,000
Arena Showers for Change rooms 4&5	20,000
Arena Floors for Change rooms 4&5	10,000
Visitor Info Centre - carpet and ceiling replacement	25,000
Gym upgrade at Firehall	5,000
Floor at Fire Hall	10,000
Holiday Light Replacement	8,000
Storm Sewer - Rural Ditching Maintenance	40,000

Net	\$ 298,000
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**Items considered but not included in Proposed Budget**

LED Fixtures for Conlon Farm	135,000
Building Report for White House	6,000

**Corporation of the Town of Perth  
2024 Capital Projects**

	Amount	External Funding	Funding Source
Tennis Courts 3 & 4	70,000	70,000	Gas Tax
Landfill	77,267		
Fencing	30,000		
Library Parking Lot	120,094		
Museum Parking Lot	173,150		
Covered Dome-Storage Bldng	136,359		
Additional Items from OBC Assessment - Arena	50,000		
LED fixtures, Replace Exist Lighting and Fire Alarm System - Pool	82,500		
Fire alarm system, Emergency lighting replacement, LED fixtures - Arena	140,000		
Lagoon Sludge Removal	591,840		
Water Treatment Plant - Valves & Actuator	108,500		
Water Treatment Plant - Floc Tanks	651,000		
2012 Chev 1/2 Ton	71,750		
1999 Generator ( Fire Hall) 100 KW	120,000		
Olympia Ice Resurfacer	150,000	110,000	Gas Tax
Perkins Genset Generator 1999 Jamesville Pumping Stn 100 KW	120,000		
Scada Software Upgrade	208,150		
IT Servers and Backup System	43,000		
IT NAS drives	13,000		
Phone System Upgrade	22,846		
Thom St            Road	788,795	539,797 OCIF	Pre-approved
Thom St            Sanitary	603,260		Pre-approved
Thom St            Water	655,237		Pre-approved
Cockburn St      Road	1,036,175		Pre-approved
Cockburn St      Sanitary	832,848		Pre-approved
Cockburn St      Water	1,358,420		Pre-approved
Little Tay Bridge - Design	15,000		
Drummond St Pedestrian Rehabilitation	50,000		
UFCO Repayment	200,000		
Treelawn Sidewalk	135,000		
<b>Sub-total</b>	<u>8,654,192</u>	<u>719,797</u>	
<b>Contingency</b>	100,000		
<b>TOTAL</b>	<u>\$ 8,754,192</u>	<u>\$ 719,797</u>	
Net	<u>\$ 8,034,395</u>		

**Town of Perth  
Projected Reserves  
2024 Year-end**

<b>Operating</b>	<b>Budget</b>
Increase in Net Financial Assets	(6,294,669)
Less: Principal Payments	(583,455)
Allocation to UFCO	(200,000)
Change in Prepaid Expenses	18,916
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Sub-total	(7,059,208)
Projected 2022 Reserves	14,998,493
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Projected 2023 Reserves at end of year	<u>\$ 7,939,285</u>
	-
 Reserves set aside for specific purposes by Council:	
For Operating Purposes	
for building inspection	(0)
for strategic initiatives	64,309
for emergencies	750,000
for business improvement area	90,017
 For Capital Expenditures	
for future capital expenditures	2,375,877
for waterworks and sewer capital	4,659,083
for Pool / Arena	-
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Total Reserves	<u>\$ 7,939,285</u>

**CORPORATION OF THE TOWN OF PERTH  
STATEMENT OF FINANCIAL POSITION**

	Projected December 2024	Projected December 2023	Actual December 2022
<b>ASSETS</b>			
<b>Financial Assets</b>			
Cash and short term deposits	\$ 12,124,660	\$ 18,793,631	\$ 21,466,246
Taxes receivable	896,430	845,689	809,991
User charges receivable	329,504	310,853	296,552
Other Accounts receivable	895,660	844,962	888,121
Inventory for resale	425,562	425,562	432,562
	<b>14,671,816</b>	<b>21,220,696</b>	<b>23,893,473</b>
<b>LIABILITIES</b>			
<b>Financial Liabilities</b>			
Accounts payable and accrued liabilities	1,855,221	1,855,221	2,000,357
Prepaid property taxes	618,028	583,046	550,043
Accrued landfill closure and post closure liability	2,164,298	2,164,298	2,164,298
Other current liabilities	290,040	290,040	645,748
Employee future benefit obligations	-	-	10,060
Deferred revenues	2,139,133	1,844,872	1,729,846
Long term liabilities	4,184,749	4,768,204	5,333,358
	<b>11,251,468</b>	<b>11,505,680</b>	<b>12,433,710</b>
<b>NET FINANCIAL ASSETS</b>	<b>3,420,347</b>	<b>9,715,016</b>	<b>11,459,763</b>
<b>NON-FINANCIAL ASSETS</b>			
Tangible capital assets	75,609,261	67,789,405	64,233,270
Prepaid expenses	334,190	315,274	300,261
	<b>75,943,450</b>	<b>68,104,678</b>	<b>64,533,530</b>
<b>MUNICIPAL EQUITY</b>	<b>\$ 79,363,797</b>	<b>\$ 77,819,694</b>	<b>\$ 75,993,293</b>

**CORPORATION OF THE TOWN OF PERTH  
STATEMENT OF CASH FLOWS**

	Projected December 2024	Projected December 2023	Actual December 2022
<b>OPERATING ACTIVITIES</b>			
Results of Operations	\$ 1,544,103	\$ 1,826,401	\$ 1,322,862
Amortization	2,599,000	2,599,000	2,703,273
Loss on sale of capital assets	-	(23,000)	(558)
Gain on Sale of Inventory	-	-	-
Write-down of tangible capital assets	-	-	-
	<u>4,143,103</u>	<u>4,402,401</u>	<u>4,025,578</u>
Net Change in Non-Cash Working Capital Balances			
Taxes receivable	(50,741)	(35,698)	(450,547)
User charges receivable	(18,651)	(14,300)	55,438
Accounts receivable	(50,698)	43,158	(35,139)
Inventory for resale	-	7,000	5,554
Accounts payable and accrued liabilities	-	(145,136)	(64,235)
Prepaid property taxes	34,983	33,003	(57,394)
Accrued landfill closure and post closure	-	-	820,298
Other current liabilities	-	(355,708)	(42,223)
Employee future benefit obligation	-	(10,060)	(30,586)
Deferred revenues	294,261	115,026	(377,000)
Prepaid expenses	(18,916)	(15,013)	(86,068)
	<u>190,237</u>	<u>(377,728)</u>	<u>(261,903)</u>
Working Capital from Operations	<u>4,333,340</u>	<u>4,024,673</u>	<u>3,763,676</u>
<b>CAPITAL ACTIVITIES</b>			
Acquisition of tangible capital assets	(10,418,856)	(6,155,135)	(4,137,678)
Proceeds on Sale of Capital Assets	-	23,000	41,158
	<u>(10,418,856)</u>	<u>(6,132,135)</u>	<u>(4,096,520)</u>
Net investment in tangible capital assets			
<b>FINANCING ACTIVITIES</b>			
Debt principal repayments	(583,455)	(565,153)	(547,419)
Increase in Debt	-	-	-
	<u>(583,455)</u>	<u>(565,153)</u>	<u>(547,419)</u>
NET INCREASE (DECREASE) IN CASH	(6,668,971)	(2,672,615)	(880,263)
CASH, BEGINNING OF YEAR	18,793,631	21,466,246	22,346,509
	<u>\$ 12,124,660</u>	<u>\$ 18,793,631</u>	<u>\$ 21,466,246</u>
CASH, END OF YEAR			

**CORPORATION OF THE TOWN OF PERTH  
STATEMENT OF OPERATIONS**

	<b>Draft Budget 2024</b>	<b>Approved Budget 2023</b>	<b>Projected Actual 2023</b>
<b>REVENUES</b>			
Property Taxes	\$ 9,224,232	\$ 8,901,486	\$ 8,807,751
Capital Levy - Pool / Arena	-	-	-
Grant Revenue	1,888,043	1,913,895	2,011,935
Cost Sharing	449,440	449,440	493,237
Water and Sewer Revenue	3,447,690	3,431,096	3,286,275
Licenses and Permits	409,780	383,497	292,326
POA Revenue	687,487	677,487	616,989
Penalties and Interest on Taxes	91,000	91,000	91,563
Investment Income	700,000	678,150	1,072,422
Other Revenues	1,011,183	949,157	1,222,099
	<hr/>	<hr/>	<hr/>
<b>TOTAL REVENUES</b>	<b>17,908,855</b>	<b>17,475,208</b>	<b>17,894,597</b>
<b>EXPENDITURES</b>			
Salaries and Benefits	6,650,401	6,044,397	6,247,015
Utilities	622,667	589,825	622,407
OPP Contract	1,680,550	1,591,139	1,595,038
Other Professional Fees / Contracted Serv	2,281,950	2,080,050	2,357,306
Contingency	100,000	50,000	96,658
Debt Charges (Princ & Interest)	724,113	724,114	724,114
Grants to Others	591,648	566,586	552,636
POA Payments to other Municipalities	88,480	163,000	135,996
Other costs	2,171,195	2,060,975	2,114,094
Amortization	2,599,000	2,599,000	2,599,000
One Time Operating Projects and Carryforwards (2023)	298,000	1,185,228	576,589
	<hr/>	<hr/>	<hr/>
<b>TOTAL EXPENDITURES</b>	<b>17,808,004</b>	<b>17,654,313</b>	<b>17,620,852</b>
<b>NET REVENUE FROM OPERATIONS</b>	<b>-</b>	<b>100,851</b>	<b>(179,105)</b>
<b>OTHER</b>			
Grants and transfers related to capital	719,797	320,000	964,503
Capital Funding carried forward from prior year	140,000	629,797	-
Gain (Loss) on sale of tangible capital asset transactions	-	-	-
Write down of tangible capital asset	-	-	-
Gain (Loss) on sale of land inventory	-	4,000	23,000
Add back Loan Princ Repaid	583,455	565,154	565,154
	<hr/>	<hr/>	<hr/>
<b>ANNUAL SURPLUS</b>	<b>1,544,103</b>	<b>1,339,845</b>	<b>1,826,403</b>
<b>MUNICIPAL EQUITY, BEGINNING OF YEAR</b>	<b>77,819,695</b>	<b>75,993,293</b>	<b>75,993,293</b>
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<b>MUNICIPAL EQUITY, END OF YEAR</b>	<b>\$ 79,363,799</b>	<b>\$ 77,333,138</b>	<b>\$ 77,819,695</b>

**CORPORATION OF THE TOWN OF PERTH  
STATEMENT OF CHANGES IN NET FINANCIAL ASSETS**

	<b>Draft Budget 2024</b>	<b>Projected 2023</b>
<b>ANNUAL SURPLUS</b>	<u>\$ 1,544,103</u>	<u>\$ 1,826,402</u>
Amortization of tangible capital assets	2,599,000	2,599,000
Acquisition of tangible capital assets	(10,418,856)	(6,155,135)
Write down of assets	-	(40,600)
Proceeds on sale of capital assets	-	41,158
Gain (Loss) on sale of tangible capital asset transactions	-	(558)
(Acquisition) disposal of prepaid expenses	(18,916)	(15,013)
	<u>(7,838,772)</u>	<u>(3,571,148)</u>
<b>(DECREASE) INCREASE IN NET FINANCIAL ASSETS</b>	(6,294,669)	(1,744,746)
<b>NET FINANCIAL ASSETS, BEGINNING OF YEAR</b>	9,715,017	11,459,763
	<u>9,715,017</u>	<u>11,459,763</u>
<b>NET FINANCIAL ASSETS, END OF YEAR</b>	<u>\$ 3,420,348</u>	<u>\$ 9,715,017</u>

**Corporation of the Town of Perth  
Municipal Equity Reconciliation  
As at December 31**

	<b>Draft Budget 2024</b>	<b>Projected 2023</b>	<b>Actual 2022</b>
Tangible Capital Assets (cost less accumulated amortization)	75,609,261	67,789,405	64,233,270
Long Term Liabilities	(4,184,749)	(4,768,204)	(5,333,358)
Unfinanced Capital Projects	-	(200,000)	(400,000)
Reserves & Reserve Funds	7,939,285	14,998,493	17,493,380
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Total Municipal Equity	<u>\$ 79,363,798</u>	<u>\$ 77,819,694</u>	<u>\$ 75,993,293</u>



**Corporation of the Town of Perth  
Summary of Grant Revenue Included in 2024 Budget  
(with comparative figures presented for 2023)**

	<b>2024 Draft Budget</b>	<b>2023 Approved Budget</b>	<b>2023 Projected Actual</b>
<b>Operating Grants</b>			
OMPF Grant	1,517,500	1,536,700	1,536,700
Police Community Safety Grant	139,080	139,080	242,271
RIDE Program Grant Revenue	7,968	8,715	7,968
MCSCS Court Security / Prisoner Transport	135,095	141,000	125,095
Fire Safety Grant	-	-	-
Blue Box Grant	60,000	60,000	60,000
Museum & Other Grants	27,000	27,000	30,497
Comm & Indust Misc Grants	1,400	1,400	8,236
Pool Jump Start	-	-	1,168
	<hr/>	<hr/>	<hr/>
<b>TOTAL</b>	<b>\$ 1,888,043</b>	<b>\$ 1,913,895</b>	<b>\$ 2,011,935</b>
	-	-	-
<b>Capital Grants</b>			
OCIF	539,797	539,797	539,797
Federal Gas Tax Grants	180,000	180,000	180,000
Accessible Washrooms - Crystal Palace		90,000	98,515
Trillium Grant - Pool Roof			40,000
Healing Circle			7,842
ICIP Pool Roof			88,349
Pool Liner			
Mill St Playground		140,000	
County EV Grant			10,000
	<hr/>	<hr/>	<hr/>
<b>TOTAL</b>	<b>\$ 719,797</b>	<b>\$ 949,797</b>	<b>\$ 964,503</b>
	-	-	-

Note: Does not include BIA Grants or Library Operations.  
\$140K Grant for Mill St Playground in 2024 is not included as it applicable to carryforwards.

## Corporation of the Town of Perth Summary of Grants to Others

Recipient Name	2024	2023
	Draft Budget	Approved Budget
Y.A.K.	30,000	30,000
The Table Community Food Centre	15,000	15,000
Big Brothers / Big Sisters of Lanark County	3,000	3,000
Cornerstone Landing	10,000	10,000
Perth Citizen's Band	2,500	2,500
Tayside Community Options (By-law)	20,000	20,000
Perth Chamber of Commerce	10,000	10,000
Senior Craft Fellowship (By-law)	5,000	5,000
Perth Santa Claus Parade (By-law)	1,500	1,500
Other Grants	5,500	5,500
Community Improvement Plan	35,000	35,000
Heritage Building Restoration Grant	10,000	10,000
Library Rent Subsidy	2,400	2,400
Hospital Grant	98,000	98,000
<b>Sub-Total</b>	247,900	247,900
<b>Grant to Library (per Lib. Budget)</b>	287,557	258,307
<b>Development Chg Rev for Library</b>	(7,207)	(7,207)
<b>Grant to RVCA (assumes 5% Increase)</b>	63,398	60,379
<b>Total</b>	<b>\$ 591,648</b>	<b>\$ 559,379</b>

**Corporation of the Town of Perth  
Summary of Funded Positions  
included in the 2024 Budget**

	Full-Time Funded Positions #	Part-Time Funded Positions #	Seasonal Employees #
Administration & Governance	7	-	-
Fire	2	1	-
POA	4	-	-
Crossing Guards	-	-	6
Parking	2	1	-
Environmental Services			
Roads	5	-	2
Sanitary Sewers	1	-	-
Water	5	-	-
Waste Disposal	2	-	-
Administration	2	-	-
Parks and Recreation			
Pool	4	9	6
Arena	1	2	4
Parks & Crystal Palace	2	-	7
Conlon	1	-	1
Administration	3	-	-
Museum, Tourism & Economic Development	3	1	6
Planning & Building Inspection	5	-	-
Property Management & Fleet	2	-	-
<b>TOTAL</b>	<b>51</b>	<b>14</b>	<b>32</b>

Figures do not include Council members.

**TOWN OF PERTH  
2024 BIA BUDGET  
GENERAL OPERATIONS**

	<b>2024 Draft Budget</b>		<b>2023 Approved Budget</b>	
<b>Revenue</b>				
BIA Levy	117,600		112,000	
Downtown Map Sales			-	
Associate Membership Fees	1,200		900	
Sponsorship Promotions / Environment	<u>4,000</u>	122,800	<u>-</u>	112,900
<b>Expenditures</b>				
Regular Salaries & Wages	58,126		56,160	
Employee Benefits	6,000		6,000	
Memberships, Registration and Training	2,500		2,500	
Office Supplies - General	1,500		1,500	
Transfer from Reserve	-		(15,000)	
<b>MEMBERSHIP AND MERCHANT PROMOTION</b>				
Prizes for Facebook Campaign	-		4,000	
Graphics & Printing	6,000		7,100	
Promotional Events	6,087		-	
AGM Expenses	1,500		1,340	
Web & Social Media Consultant	4,000		4,000	
Advertising	6,087		14,000	
Co-operative Business Grants	2,000		4,800	
<b>DOWNTOWN ENVIRONMENT</b>				
BIA Beautification (\$18.5 flowers, \$1.5 misc)	21,197		20,500	
Christmas Lights / Greenery	7,803	<u>122,800</u>	<u>6,000</u>	<u>112,900</u>
Net Contribution		<u>-</u>		<u>-</u>